

Foodbuy

 ClubProcure
A Foodbuy Company

CLUB & LEISURE BUYING GUIDE

2023 EDITION



Offering a comprehensive range of products and services from tee
to table while maximizing rebates and savings

GOLF & SOCIAL CLUBS

At Foodbuy/ClubProcure, we understand the many stressors General Managers and Chefs face when it comes to preparing for a new season. Whether it's working on costing menu's, dealing with staffing issues, auditing alcohol programs or Direct F&B Programs, all these tasks need time and patience to deal with.

Foodbuy/ClubProcure has been supporting our members in the golf and leisure club sector for nearly two decades, helping them save money through our programs.

We are expanding to provide a wider range of services as we strive to be the go-to procurement specialist, supporting your overall business needs and driving business results.

First, we are introducing a game changing **new insurance program** for the Golf and Social Clubs sector. We have partnered with Navacord and Selectpath to help drive insurance savings for our members. This program covers the full gambit of insurance needs, as well as a unique health and benefits program. Be sure to reach out for more details.

Secondly, we have assembled a **new group of suppliers** to help grow your business. These suppliers have expertise and solutions specifically for the Golf and Social Clubs sector. In this group, you'll find HD Supplies, Davryl, Imperial Dade, Diversey, Grainger, and many curated service providers.

Third, we are also launching a new **Professional Services Platform**. This is a team of high-powered, best-in-class foodservice and hospitality professional service partners who can help you with unique business challenges. Whether it's staffing issues, menu development, pricing strategies, staff training, financing, marketing, or concept branding, it's all included as part of Foodbuy's Professional Services program.

Our dedicated Support Team is always here to work with you and your staff, sourcing products and creating product guides to help you streamline your purchase decisions and maximize your program benefits. We audit prices, present new innovations and create reports so you don't have to.

This publication serves as a best-practice buying guide for our members in the Golf & Social Clubs category. We have highlighted some of the suppliers that have rebate programs and as well as top volume items to help you streamline and make the most from your procurement.

Thank you for your continued participation in the Foodbuy/ClubProcure purchasing program.
We look forward to working with you throughout the 2023 season!

Troy Taylor, Publisher



Jason Stewart
Director of Business Development & Sales

Jason has worked with ClubProcure & Foodbuy since 2014. He's a PGA of Canada professional with over 25 years of service in the golf and club industry. His vast knowledge of the golfing industry, both on the course and in the clubhouse, enables him to expertly help our members with all of their needs.



Elizabeth McKechnie
Senior Account Manager, Foodbuy

Elizabeth has more than 10 years experience within the food, beverage and professional services field across Foodbuy's Golf and Hospitality sector. She currently works with a vast number of national and multi-unit public and private members in Canada, helping them understand the landscape and bringing added value to their facilities.



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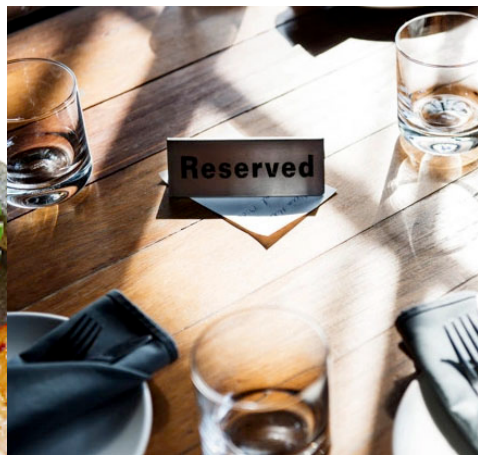
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Foodbuy

GET TO KNOW US

North America's largest Group Purchasing Organization (GPO)

Our goal at Foodbuy is to help your business maximize profits and streamline your procurement processes.

Your free membership with Foodbuy guarantees you the best prices and rebates possible on food, non-food items, and services.

We offer maximum purchasing flexibility through our partnerships with over 600 leading manufacturers and distributors, providing your business custom solutions.

We can simplify your procurement journey.

- Unmatched savings and rebates from nationally recognized vendors
- Improve business performance with expert culinary and operational consulting services
- Simplify and save time with our dynamic, on-demand reporting systems
- Sustainable, local and regional procurement programs

OUR PORTFOLIO



Vast and flexible food and non-food rebate programs



Data-driven decision-making



Facilities maintenance, cleaning and sanitation supplies



Small wares, disposables, and appliances



Uniforms, linens, and textiles



Furniture, fixtures, and equipment



Professional services solutions

YOUR ADVANTAGE



Monthly rebate cheques



Detailed on-demand reporting tools



Specialized account management and 24 hr portal access



Direct supplier resources



Additional savings from optimizations



Operational and culinary expertise

BRANDS YOU WANT...



SERVICES YOU NEED...



ClubProcure

A Foodbuy Company

We offer an extensive list of product and service programs to meet all of your club needs.

Agromony

Turf equipment, chemicals & fertilizers, replacement parts, golf course accessories & other maintenance items.

Clubhouse

Get equipment quotes and cost comparisons; programs for complete remodels, or quick updates

Culinary

36,000+ SKUs with rebates, food, smallwares, disposable and more

Partner Suppliers

We have discounted pricing and rebate allowances on everything you need for your club.



The golf business is alive and well

Golf's rapid growth has the industry evaluating longer term issues

The participation rate in golf continues to remain strong in the post-COVID-19 era. According to Golf Canada, the national governing body for golf, participation should remain at a +27% growth rate from pre-COVID-19 levels, as measured by scores posted for handicap purposes.

While most public places were closed, many golf courses remained open which resulted in skyrocketing demand.. Looking ahead to 2023, there are no signs of demand easing, as Kevin Blue, Chief Sport Officer at Golf Canada, indicated.

"While overall demand for play softened slightly as the world got back to normal, it certainly is not going back to pre-COVID-19 levels anytime soon, and we see it continuing to be very strong."

That news has course operators and owners smiling as tee sheets are full right across the country.

As well, diversity and demographics are also changing coming out of the pandemic. Overall demographics are trending younger, women are taking up golf in record numbers

and overall diversity levels are becoming more balanced with the country's norms.

From an operational level, these changes are forcing courses to rethink the overall experiences that are being offered. This is not just on-course modifications, but a rethink of the entire experience.

Chef Wayne Nichol, Foodbuy's Corporate Chef and lead on the Culinary Solution team agrees.

"Our course members are asking Foodbuy to help redesign menus with more cost-effective, diverse menu options, along with lighter and healthier offerings. You can't just offer a hotdog at the turn anymore if you are looking to drive F&B growth and increase customer satisfaction."

This is all great news for the golf community. However, as the lead "caretaker" for the health of the national sport, Golf Canada has their eyes on some potential longer-term issues.

The first task is what you would expect from a national governing body – how do we continue to attract younger and a more diverse consumer in order to continue growing the game?

Enter the First Tee Program. Originally formed in the U.S. in 1997, the program is now being rolled out across Canada. Blue laid out Golf Canada's First Tee plans.

"We are initially focused on bringing First Tee to accessible facilities such as municipal or public golf courses that also have schools and community centres close by. First Tee is delivered in all three of these settings. We want to teach golf in the gyms and then take it to the course to help us drive new participation."

Last year some 22,000 newcomers participated in the program which is expected to grow exponentially in 2023.

"We are looking to grow this program as fast as we can manage with the donations and support that we receive."

Again, great news, however the overall increase in demand will now have operators weighing the opportunity costs of supporting a heavily discounted Jr. or entry level golf program vs. a full fare rate that can be realized when the tee sheets are full.

"Jr. programs often filled holes, but now we are concerned that Jr. golf programs may feel the squeeze during this heavy demand period. We are looking to try to ensure Jr. golf remains strong for the future health of the sport and the industry."



First Tee is a youth development program offered by Golf Canada that introduces the game of golf and its inherent values to young people.



The second issue on the radar — one that is not as obvious and is outside of Golf Canada's control — is the escalating value of golf courses in urban centers.

"As land values rise alongside a strong push for more residential development, owners in key urban settings are increasingly facing choices about the future of their golf courses."

As Blue outlined "The overall concern is if we see reduced supply of golf courses in major metropolitan areas, it will be more difficult for residents to access the sport."

Many of the urban golf courses can be cheaper as they are municipally run. This will mean that governments will ultimately be forced to make that hard choice on course redevelopments.

Blue put that balancing act into perspective,

"For a country of 38 million people, we have a huge golf market in Canada, in fact, we rank 3rd in the world trailing behind the U.S. and Japan for the number of golf facilities. The recent growth in golf participation has been extraordinarily positive on the whole. It is Golf Canada's responsibility to monitor trends and think about the state of our game long into the future."

~ Foodbuy





The annual CMAC conference was held last November at the Fairmont Waterfront, Vancouver. The event featured educational sessions, keynote speakers, tours of local clubs and gave recognition to the year's top performers.

CMAC growing strong leaders

For those looking to advance their own careers in the golf world, or management looking to help grow their staff, the Club Management Association of Canada (CMAC) stands ready to help. CMAC is the national professional association for individuals involved in the club management profession in Canada.

CMAC has been supporting golf members to be the best in the industry with education, networking, and events since 1957. ClubProcure, a Foodbuy company, has been a partner of CMAC for over 15 years. ClubProcure's aim in supporting CMAC is to help support the individual growth of CEOs, COOs, as well as Assistant Managers, Controllers, Chefs, Golf Professionals, Superintendents, Food and Beverage Managers and other roles in club management to better the overall industry.

ClubProcure Spoke with Suzanne Godbehere, Chief Executive Officer of CMAC, to get her views on what the outlook is for 2023.

"Our mission is to develop, promote and support the profession of club management. We provide networking and educational opportunities for our members. CMAC provides progressive and industry-leading educational programs that prepare our members to achieve the Certified Club Manager (CCM) designation, the hallmark of professionalism in club management. Our aim is simply to create great leaders in our industry."

Golf course managers will know that managing a club is not only about the course experience, it also involves managing issues such as taxation, governance, labour and corporate law, financial planning, integrated maintenance programs, food and beverage operations, and environmental issues. Godbehere indicated, "That is where CMAC steps in to

help. CMAC membership offers access to hundreds of club professionals across the country facing similar issues. The Association also represents members' interests, from time to time, by contacting government representatives and voicing our opinions about laws and regulations that will affect members and their clubs."

ClubProcure asked Godbehere what she sees coming in '23. The majority of CMAC's membership base is private or semi-private golf clubs but the launch of a renewed membership model in 2022 formally welcomed all clubs with dining operations into the association. They are seeing a tremendous growth period from golfers seeking private memberships stemming back from COVID-19 as golf was one of the few activities that "remained open" during the lockdowns.

"There is certainly a heightened awareness to provide the best overall club experience. Membership fees are rising, and club members are expecting and demanding more. For many clubs, the food and beverage areas are a cost center. Managing those costs while maintaining or exceeding the member's expected service levels will be key. We look for ClubProcure to assist the clubs in this area."

Godbehere indicated that staffing surfaced as a key issue for '23 and beyond.

"Club patrons expect a different, more intimate, experience at their club vs going out to a restaurant. It is even more imperative to maintain and have well-trained staff. In order for clubs to maintain that customer experience level, they tend to pay higher wages to keep key staff. We play a role in assisting in the development of leaders who are looking to grow their careers with the industry."

~ Foodbuy

SWING INTO 2023

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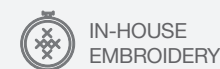
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BROWSE CATALOGUES

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MEMBER FOCUS

Bayview Golf and Country Club

An oasis in the heart of the city

Canada has some the best natural and beautiful playgrounds in the world, and golf clubs are undoubtedly beneficiaries of much of that beauty. From Canada's majestic mountain scapes, to the lush forested countrysides, to the flatlands of the prairies, you can always find a gem to play. Even our most densely populated cities are scattered with oasis-like escapes from the constant noise and bumper-to-bumper traffic.

Enter Bayview Golf & Country Club in Thornhill Ontario. Foodbuy had the opportunity to talk with their Executive Chef Chaminda Gamage who has over 30 years' experience as a Chef ranging from five-star hotels to private golf clubs, about his club and his relationships with members and supplier partners, and how they impact his kitchen.

Designed in 1960 by Canadian Golf Hall of Fame architect Robbie Robinson, and renovated by renowned course designer Doug Carrick, The Bayview Golf and Country Club consistently ranks among Score Magazine's Top 100 courses in Canada. It's a thriving community that features year-round activities, a strategically challenging and beautifully pristine course for all levels of play, resort-style swimming pools and access to gourmet dining the whole family can enjoy.

Bayview GCC has been a ClubProcure member for well over a decade, receiving help with solution-based programs to positively affect profitability and align with service levels. The



Bayview GCC services over 2,500 members who expect a feast for the eyes with the added comfort of a home cooked meal.

"Our members require high quality, locally sourced food solutions to meet their expectations. Since many of our members come several times a week, we need to offer solid variety and rotating options. This does put added stress on our back of house operations", says Chef Chaminda.

Chef Chaminda feels the added procurement pressures are a big reason he uses ClubProcure/Foodbuy as his GPO Solution provider.

"I have worked with ClubProcure/Foodbuy for many years dating back to my previous tenure at King Valley Golf Club. My ClubProcure/Foodbuy representative Elizabeth McKechnie understands my business and I trust and rely on her feedback.

"I look to ClubProcure/Foodbuy to act as an extension to my team. They are the only group that can offer and manage the width and variety of F&B products and support services we need to keep our members happy."

ClubProcure/Foodbuy offers a wide range of F&B products and support services from over 400 suppliers, customized reporting to assist with purchasing trends, budget targets, menu ideation, new R&D products, and accountability while driving revenue savings solutions. Options are plentiful with suppliers such as Abell Pest Control, Chef Works for kitchen or front office uniforms, Tournament Proshop for logo merchandise, Canadian Linen for dining room linens, John Deere for grounds maintenance, Diversey Chemicals, smallware & kitchen equipment from United Trimen. Fresh

proteins from MacGregors, Leadbetter's or Fresh Start for produce provide Chaminda the opportunity to generate invoice savings and grow margins.

Foodbuy, ClubProcure's parent company, is North America's largest foodservice procurement organization and North America's go-to GPO solution for businesses looking to realize savings and efficiencies by leveraging massive purchasing volumes.

One of the key platforms that chef Chaminda uses is ClubProcure/Foodbuy's data and culinary trend reports. Foodbuy representatives work in tandem with distributor representatives to align the member's business to suppliers and products that provide quality, efficiency and variety that niche clientele, such as Bayview Golf & Country Club's business, deserve and expect.

"I receive monthly trend and culinary analytics that have a direct impact on how we prepare our menu selections. They notify me on product issues and trends that we should be capitalizing on for our members."

Chaminda added, "Recently, Elizabeth helped us to align our fresh produce purchasing and also aided in our Uniform sourcing. We significantly shortened our executional time by leveraging Foodbuy's supplier network and we received significant cost savings. That is a win-win".

~ Foodbuy/ClubProcure

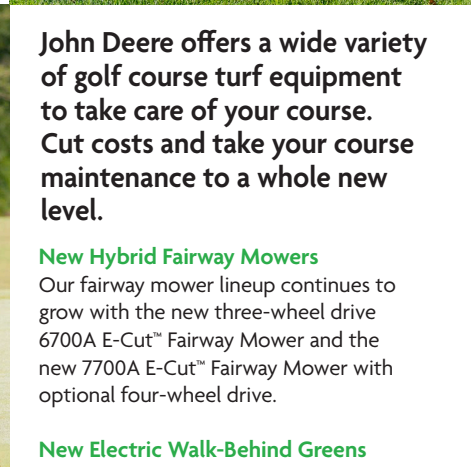
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"Our members require high quality, locally sourced food solutions to meet their expectations."

~ Bayview Golf & Country Club Executive Chef Chaminda Gamage



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DREAMED OF ON YOUR COURSE
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New 1220 TruFinish™ Utility Rake

The finish is everything on the new TruFinish™ Utility Rake.

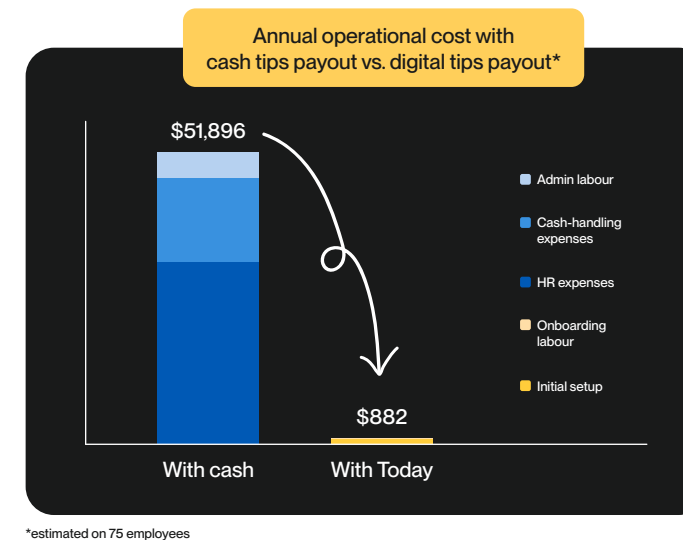
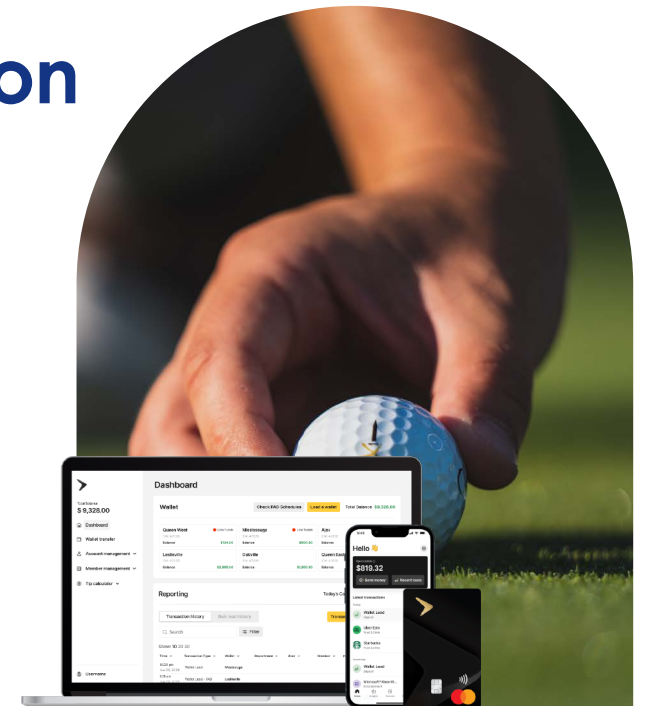
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The Links at Brunello

It's much more than golf. It's a community mindset.

The Links at Brunello, located minutes from downtown Halifax in Timberlea, Nova Scotia, was built by Tom McBroom in 2015. McBroom's ability to take inspiration from the landscape's natural contours is what makes his courses unique and memorable.

The Links at Brunello was built with a community in mind and the "roots of his labour" have built a solid foundation for the community that is developing around it. The course and infrastructure continue to develop and mature to suit the needs of the community.

Credit for the construction of the course and, just as importantly, the idea of building a new community in Timberlea, falls to Rob and Glen Dexter.

The property was what you would expect to find in the East coast — rocky and swampy. However, that did not deter the Dexters. They hired one of the best designers,

Tom McBroom, and set out to develop a top-notch public golf course and supporting facilities, alongside an entire residential community. The expansive property is more than 520 acres, with 130 of them dedicated to the course. When the project is eventually complete, it will boast over 4,000 homes.

The course quickly received recognition and accolades, including being named the 3rd best new course in North America 2015, and

continues to rank in Golf Digest's and Score Golf's top 50 public course categories.

Foodbuy spoke with Mike MacNeil, General Manager, to understand how they are adapting to the growth and how they are building a community.

"It's not just about golf here", said MacNeil. "Our vision for the future of this course and community are all driven by the needs of the families that live here. We are looking to provide supporting infrastructure and activities for the entire community. Be it with our bike park, pickleball courts, soccer field, or along with a slate of ongoing weekly activities. We stay focused on the community as a whole, to be inclusive to all who live locally or visit from away."

Our community had been asking for a restaurant and a place to gather with family and friends. Over the



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"Foodbuy helps me with menu ideas and overall supplier management. I also look for trend advice that I might not be seeing."

~ Mike MacNeil, General Manager, The Links at Brunello

past couple years, we have added a restaurant and event facility for banquets and wedding and are now in discussions to add a Nordic Spa."

When asked what MacNeil thinks is ahead for '23, he pointed to demographics and events.



Because of the impacts of the global pandemic, many courses including The Links at Brunello are now at, or near, capacity. One of the biggest changes facing operations was the shift in demographics to younger players and significantly more women, which is great to see.

"The age demographic that we are seeing now on a typical morning is a lot younger especially with the advent of work from home models. These changes in demographics will have an impact on our food and beverage offerings."

A key part of our growth strategy will come through the growth of our community events. I see our marketing efforts mostly directed to this area. Golf will basically look after itself and, we are still waiting on tourism to fully bounce back."

When discussing operational issues, staffing does remain as a concern. MacNeil pointed out that they do have one advantage

with the facility being close to a university town. However, entry level positions are still hard to fill. He believes focusing on overall food and beverage growth will help drive additional revenues.

"I look to Foodbuy for help in this area. I feel I have someone in my corner, with my best interest in mind. Foodbuy helps me with menu ideas and overall supplier management. I also look for trend advice that I might not be seeing, versus what Foodbuy sees across many other courses. I want to be a step ahead versus a step behind."

Looking further down the road, MacNeil feels that while golf continues to be on the rise, we will have to wait for 2025 to see how overall participation settles down. But, in the meantime, the Tee-sheet looks really good!

~ Foodbuy



Eighteen at Glen Abbey, Oakville ON



King Valley Golf Club, King City ON



Investing in technology

ClubLink looks to technology to help with the staffing crisis and provide better service

While foodservice and hospitality staff shortages have been front and center in the media, golf courses are also struggling to fill positions across the country. ClubLink, with more than 50 championship courses in Ontario, Quebec, and Florida, is certainly feeling the challenge.

We spoke with Brent Miller, Vice President, Marketing and Business Development, at ClubLink to get a perspective from Canada's largest owner and operator of golf clubs.

"The demand side of the business has become very favourable through the pandemic," said Miller. "While demand relaxed slightly last season, we don't see a return to 2019 levels happening anytime soon."

"It really has been a quantum leap from a growth perspective. People were talking about golf being in a 'decline cycle' pre-pandemic. Now, most of our courses have waiting lists. From a marketing perspective, we've turned our efforts towards engaging our existing audience rather than using a traditional media spend to attract new prospects."

However, with the increase in demand, challenges have emerged. Today, ClubLink has approximately 450 full-time employees and typically requires approximately 4,000 seasonal workers. The availability of seasonal workers has dropped significantly during the pandemic and continues to be an issue for ClubLink, and golf in general. Miller framed what the staffing issue means at the operational level.

"We mostly operate member clubs where there is a high service level that must be met. When golfers come to a

ClubLink facility, they look forward to quality service from friendly staff and a great course – even at our daily fee courses.

We have managers that have been working very hard to make up for the lack of head count for three years now. We've had close to 1,000 seasonal positions go unfilled the last two years. We simply had to make fundamental operational adjustments and investments to protect and support our people."

In what at first seemed to be a counterproductive strategy on the service front, Miller indicated that ClubLink has made the bold move to eliminate the refreshment cart. Yes, eliminate the refreshment cart! However, for ClubLink to execute this idea and maintain service level expectations, new operational protocols, amenities and proactive communications were required, along with supporting increases in capital budgets. Technology upgrades will further enhance these related services in the future.

The first move is to make sure golfers still have easy access to refreshments before their round, midway through the round (at least once) and the usual post golf clubhouses.

In lieu of the cart service, ClubLink is making sure there is an appropriate amount food and beverage outlets in the right places, where members and guests need the service. This will inevitably lead to building more permanent food and beverage stations at certain locations. Communications supporting this move will be stepped up. Members will be

encouraged to preorder for their day. As well, ClubLink teams on the ground will be informing golfers that they can get food and drinks at the halfway house and at various permanent hole stations throughout the day.

"Through our geo-fencing technology, we know that a golfer teeing off on the ninth hole has ordered a lunch package at the turn, which can be prepared and ready when they arrive."

Most golfers joke that the cart is never there when needed and hate to wait for the group in front getting service before continuing to play; all of which can add 15 to 20 minutes of frustration to their day. This forward-thinking process just may eliminate these issues.

"Technology and CapEx investments will certainly help us maintain and provide better service with less staff. Changes to government regulations have also aided this process. A simple thing like not having to open a beer when we serve it, means we can have a cooler pre-packed for you when you arrive, or if ordered in advance online. How convenient is that?" added Miller.

The ClubLink team is also investing in technology to enhance services and its overall operational efficiency.

Beginning with a new reservation system and point of sale for golf in 2023, future plans include new hospitality features that could allow members and guests to plan their experience ahead of time and place orders in advance. Be it snacks, beers, golf balls, a welcome pack for their guests or lunch at the turn, everything can be waiting for you when you are ready for it. This will be supported through geo-fencing technology.

Most courses have already switched to touchless services to alleviate cash issues. ClubLink is expanding this principle to integrate the whole golfing experience.

Another key strategic move is to dramatically reduce the

CLUBLINK
one membership. more golf.

number of ClubLink golf/country club facilities that host weddings and banquets, at least for now. Weddings require significant staff and inject substantial operational complexity into the mix. Miller made the case for the move.

"We have a strong overall business and pre-pandemic our wedding business represented approximately 5% of our revenue. We lost it all during the pandemic. The question was, do we invest to build it back? Our team made the move to remain focused on golf and hospitality services to golfers."

While this seems like a bold move, a dive into the numbers shows that some courses had only a handful of weddings and, quite simply, not worth the added complexity.

Miller maintains that focusing on the growth of the food and beverage department is a high priority.

"We need to become more efficient in our purchases across the system. We also need to look for new ideas for growth. That is where Foodbuy comes into play. We can leverage their reporting system to close gaps and take advantage of opportunities. We expect Foodbuy to help us ensure we are optimizing our supplier relationships. It is simply a must do at our end for us to continue to drive growth."

ClubLink feels these shifts in strategy will help alleviate some of the staffing pressures, while improving the overall experience by simply focusing on the core business and leveraging technology to improve the member and guest experience. If they can do that, they are well on their way to another great year in 2023.

~ Foodbuy



Got coverage?

Foodbuy announces new Golf insurance program

Over the past several months Foodbuy has been working to build an insurance program to help golf course members with their ever changing insurance needs. Foodbuy has partnered with Navacord, one of Canada's largest insurance brokers, and Selectpath to deliver an unparalleled insurance program exclusively for Foodbuy's golf course members.

Foodbuy conducts research to gauge the industry's needs on key operational issues and a major area of frustration that was identified involved Insurance. Our

members asked us – Who should we choose? What types of coverage do we need to be looking at? How do we compare pricing?

Troy Taylor, Vice President of Strategic Partnerships and Marketing outlined the process:

"We had a simple goal. How can we help to further educate the sector about insurance and help rewrite the insurance agenda to better reflect the realities of the golf business? We wanted to partner with a company that can offer programs for a 9-hole municipal course right through

to a higher-end facility that may have multiple venues and complex needs. Navacord and Selectpath were the clear leaders and the best choice for our members."

The key to choosing Selectpath was their extensive qualifications in this area with hundreds of golf courses currently in their stable from coast to coast. Selectpath simply has a fresh approach, and they understand the unique needs of golf courses.

Steve Cox, Managing Partner of Selectpath, explained their process. "I like to call it insurance 101: The risk audit education process. Ultimately, we try to help operators understand what they can do in order to reduce their insurance rates. We educate operators on the ins and outs of the insurance industry.

"We bring an entrepreneurial approach to insurance, and we re-define the process on behalf of our clients, not the insurer's agenda. As a result, we hope to breathe new life into a very old-school industry."

Selectpath helps operators look at their total insurance package needs including who is actually underwriting it. Unfortunately, most operators do not know this information.

"Everyone has a friend in the insurance business. We find far too often that the broker you are dealing with is actually employed by the same insurance company who is insuring you. So, whose interest are they really acting on? Yours, or their 'boss', the insurers? You guessed it, certainly not yours," added Cox

How familiar is this story.... Your insurance broker appears, advising that you must hurry through the renewal process, because you can't let it lapse. Then you are told what needs to be covered and with which insurer. This is consistently followed by the annual explanation of why the price is going up again. Really?!

Cox continued, "At Selectpath we are not owned by an insurance company. It is just a flat-out conflict of interest, and our mandate is to act 100% for the operator, full stop. The sector can be stuck in the past when it comes

to commercial insurance. Therefore, operators are at the mercy of the Insurers' agenda."

Selectpath's Risk Audit process is designed to allow the operator to get better visibility on their higher risk areas. Selectpath looks back at policies and claims and then looks forward to developing short and long-term strategies to blend insurer risk appetites, pricing and terms. Then, Selectpath looks for areas that can help operators reduce risk, which ultimately will lead to reduced premiums.

We asked Cox what he is seeing more of today.

"Frankly, in most small to mid-level courses the operator is managing the tee sheet, serving food, watching the pro shop and maybe even cutting some grass. Managing key risk areas is usually not top of mind. That is where we truly

We educate operators on how the insurance game actually works."

become their agent and supporting business partner.

Things that are now top of mind are:

Theft: Do you have the right coverage for your carts? Have you done an audit of the equipment that you store? Have you taken inflation into consideration, for example the cost of a driver is not the same as it was 10 years ago. Even bunker sand is being stolen now!

Cyber security: As golf courses become more and more cashless, there are ample opportunities for cyber attacks.

Vandalism: While most insurers cover fairway damage, Selectpath goes even further and covers greens and irrigation. It can be a \$50,000+ bill to replace a green. If you are in an urban area, you must consider these replacement costs.

Environmental hazards: We rise above other insurance brokers by conducting a deep dive assessment in the area of environmental hazards to make sure the key governmental regulation boxes are checked.

What sets Selectpath apart is they review your total business and look at all your potential areas of risk. Do you have a gym, day camp, pump house, or banquet facilities? Food delivery, fireworks, even pickleball courts are now becoming a part of the equation. All of these can play a factor in potential lawsuits or damages that must be considered.

As Cox summarized, "If we can help Foodbuy members become better educated and have the right supporting policies in place to help reduce their costs, we have done our job."

~ Foodbuy



Steve Cox, Selectpath Manager



Our Culinary Solutions team is overseen by our Corporate Chef, Wayne Nichols. The team is committed to improving product quality while lowering costs to our members and corporate sectors.

Culinary Solutions driving operational efficiencies

At Foodbuy we have a team of dedicated culinary experts who provide insight and guidance to drive operational efficiencies and to help deliver strong financial results. Chef Nichols, our Culinary Solutions leader, can work closely with your team to align suppliers to drive positive results through rationalizations, optimizations, product testing and sharing best practices. Chef Nichols promotes a customized approach to menu planning, inspiring culinary creativity and cultivating sustainable practices.



Culinary Solutions is pleased to work with Burnbrae Farms and their extensive product list, including whole eggs, liquid eggs, egg patties and more. Reach out to your Foodbuy representative to find out how you can start saving with Burnbrae.

CHEF WAYNE'S PRO TIP

Using liquid egg products is fast and economical. No cracking, no shells, no mess. Price is cost competitive to shell eggs, plus you get the added incentive of reduced labour.



'THE CANADIAN' KOREAN-STYLE EGG SANDWICH

A Canadian twist on a viral Korean scrambled egg sandwich, made with, fluffy eggs, toast, peameal bacon and Oka Cheese.

Prep: 5 min, Makes: 4, Cook time: 10 min

INGREDIENTS

1 2/3 cup Egg Creations Whole Eggs Original, well shaken

- 8 Brioche or soft white bread, thickly sliced
- 8 Peameal bacon, thin sliced
- 8 slices OKA cheese
- 3 tbsp heavy cream (can substitute with milk or half and half)
- 3 tbsp butter
- 1 tsp sea salt, to taste
- 1 tbsp chives, finely sliced

8 Parchment or wax paper, cut into 8"x 8" (20 cm) pieces

Green Herb Sauce:

- 1/4 cup Mayonnaise
- 3 tbsp Fresh green herbs (parsley, basil, tarragon, dill, chives); washed, dried and finely chopped

Spicy Ketchup Sauce:

- 2 tbsp Sriracha chili sauce
- 1/4 cup Ketchup

METHOD

Mix together the ingredients for the Spicy Ketchup sauce and the Green Herb sauce. Pour into squeeze bottles and set aside.

Heat a pan over medium heat and add half the butter. Toast both sides of the bread until golden brown. Remove from pan, and set aside.

Pan fry Peameal bacon on medium high heat until browned and cooked through.

Mix eggs with heavy cream and salt. Heat pan over medium low heat and add remaining butter to pan, then egg mixture. Gently move the eggs back and forth using a spatula until it starts to set. Turn off heat.

To assemble, spread the Sriracha ketchup sauce on the inside of the toasted bread. Add the cheese, scrambled eggs, and Peameal. Tightly wrap bottom third of the assembled sandwich with parchment paper and stand up right. Drizzle the green herb sauce on top.

HOLLANDAISE SMACKDOWN

The Classic creamy sauce, with new flavour twists and a speedier prep time with Prestige frozen yolks.

Prep: 5 min Makes: 12 Cook time: 15 min

INGREDIENTS

12 (192 g) Frozen Egg Yolk

1 1/2 Cup Unsalted Butter, melted

3 Tbsp. Lemon Juice

1 tsp. Salt

METHOD

Set a saucepan on the stove with 1" (2.5cm) of water and bring to a simmer.

In a stainless steel bowl, slowly whisk the portioned egg yolks with 4 Tbsp. tepid water and the lemon juice. Once combined, vigorously whisk for 30 seconds until thick and frothy.

Set the bowl over the water and ensure it is barely simmering. Continue to continually whisk the yolks, so they don't get too hot and scramble. Slowly drizzle in the melted butter and continue to whisk until the sauce is thickened, light and doubled in volume. Whisk in salt. Remove from heat and place in a warm spot until ready to use.

If the sauce gets too thick, add a few drops of warm water. Serve within 1 hour.



FEATURED ITEMS

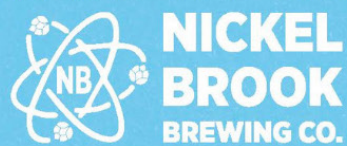
Description	SCC	Product Code	Unit size
Burnbrae Farms Frozen Egg Yolk	10065651002558	00255	12 x 1kg
Burnbrae Farms Liquid Whole Egg (no CA)	10065651000455	00045	20 kg bag / box
Burnbrae Farms Liquid Whole Egg (no CA)	10065651000462	00046	10 kg bag / box

LOST CRAFT BREWERY



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FOR EASY-GOIN' DAYS



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ADD ICE TO A GLASS POUR ENJOY!

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- BREWERIES -



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Beverage alcohol marketing
programs
Draught beer services

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Reservation systems
Delivery support systems
Digital media support

Financial

Restaurant equipment financing
Insurance and staff benefits
Automated field audit reporting

Human Resources

Temporary staffing solutions
Scheduling tools
Training and education programs

Other

Restaurant concept development
Brand development
Music services
Waste Solutions

And more....



ASK FOR PROGRAM DETAILS TODAY

Contact:

Elizabeth McKechnie | 647-404-7522 | Elizabeth.McKechnie@foodbuy.ca

For more information about this program, email info@foodbuy.ca

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you to the
services
you need



7 Shifts
Application to Manage
Staffing, Scheduling
efficiencies



Abell Pest Control
Pest Control solution



Acklands Grainger
Industrial Supplier (Ladders,
Wrenches, Mop Buckets)



Benchmark Sixty
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Wage and Structure growth



Better Beer
Draught Training and
Efficiency model



BUM Furniture
Outdoor furnishings, head
lamps, Tables and bar stools



Canadian Linen
Floor mats, Table Clothes, First
Aid Kits, Banquet/Wedding
linens



Chase
Credit Card processing system



Chef Works
Uniforms, Pro shop textiles and
member swag



Citron Hygiene
Washroom heaters, dispensers,
waste removal containers



Davryl
Furniture, Banquet, In Room,
Tables and Sofa's, Wall Art,
Etc.



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providing solutions for
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Grand & Toy
Paper & Office Supplies



HD Supply
Room Amenities (Towels,
Robes, Personal Hygiene
products such as shampoo's
etc.)



Heritage Equipment
Kitchen Equipment
maintenance support



i3International
Security systems



Imperial Dade
Disposables, Towel and
Tissues, packaging, In House
Amenities, Jan-San



John Deere
Lawn Equipment



Peninsula
Outsourced HR and Health
and Safety support



Perativ
ATMs



Rational
Convection Ovens



Ricoh
Photocopiers and fax
machines



**Rising Tide
Consultants**
Liquor Licensing



Rouxbe
Online Chef Training to
ensure consistency with your
brand



Selectpath - Multi solution
for Insurance brokerage and
Risk protection (Yachts, Golf
Clubs)



Shell Gas – Fleet savings
and discount at pump
program



SilverChef – Kitchen
equipment Rent to Try or Buy



St. John Ambulance

St. John's Ambulance
First Aid Training



The Fifteen Group
Menu re-branding, promotion
of Facility



Touch Bistro –
All in one POS and Restaurant
management system



TrainCan
Food Handler and Workplace
Safety certification



United Trimen
Smallwares (plates, cutlery,
glassware), kitchen
equipment (fridges, stoves)



Waste Solutions
Waste Disposal and Recycling



Tips Today
Gratuity payout solution



Xtreme Hospitality
Alcohol beverage program



Staffing solutions

Monardo's



Staff Shop



Staffy



Trillium HR

PRODUCT SOURCING



Davryl Enterprises

Your product sourcing partner

Davryl recognizes that success results from healthy long-term relationships with successful customers. Davryl is committed to focusing its energy on contributing to the success of customers, suppliers, employees and their communities.

Davryl begins by understanding customer requirements and needs and finishes by providing customer satisfaction.

We'll work one-on-one with you for:

- Acceptable pricing
- Project financing
- Delivery schedule requirements
- Final intended use of product for durability determination

We can source:

Sofas, loveseats
Chairs
Tables
Fitness equipment
Draperies
Bedspreads
Pillows
Artwork
Lamps
Headboards
Mattresses
Dressers
Desks
Cabinets
TVs
Bar fridges
Luggage benches

... and much more!



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foodbuy.ca

CULINARY TRAINING

ROUXBE

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Rouxbe's flexible, affordable and scalable online training program ensures cooks excel in your kitchen – and in their career. Available from anywhere, on any device, at any time.

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700K
Students

180
Countries

15+
Years of Experience

2000
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Key benefits

- Attract and reward new talent
- Develop safe skills and potential
- Increase job satisfaction
- Reduce culinary team turnover
- Improve quality, consistency and safety
- Increase resident and guest satisfaction



29 units | More than 85 lessons | 500+ tasks



More than 220 instructional technique videos



Focuses on the same foundational skills taught at culinary schools around the world



Personalized instructor support and grading from industry-leading chef educators



Certificate of Completion upon graduating



Keep access to your course for life



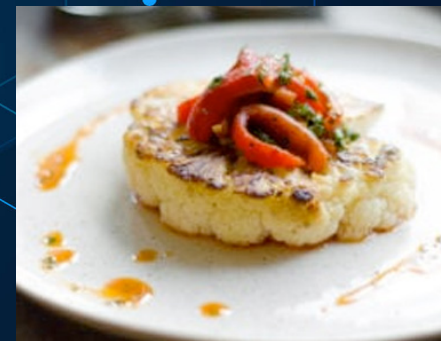
PROFESSIONAL COOK
CERTIFICATION

Culinary content includes:

Knives, knife cuts, sharpening
Dry heat cooking methods
Stock fundamentals
Salads & vinaigrettes
Baking Basics & bread
Plant-based staples

Seasoning
Plating
Vegetables
Sauces
Soups
Poultry

Dry heat cooking
Rice & grains
Pasta
Pastry basics
Chocolate
Cookies: basic



For more about this program, email info@foodbuy.ca

www.foodbuy.ca

KraftHeinz

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The brands customers love.

Consumers can trust what's inside our branded portion control packets—the flavour and quality they expect.

Appeal to an increasingly on-the-go audience.

Kraft Heinz PCs deliver the portability essential for today's on-the-run customers.

Deliciousness with peace of mind.

Provide your customers with individual, separately sealed Kraft Heinz portion control packs to comfortably enhance their dining experience.

Bring the quality and efficiency of Kraft Heinz-branded PCs to any service:



Take Out/Drive Thru /Delivery

Bring portability and convenience to your valued customers.



Catering Service

Simplify prep and condiment presentation.



HMR/ Meal Kits

Expand condiment offerings to complement your patrons' on-the-go options.



Table Service

Offer a more efficient and comfortable option for those dining-in.



Condiments and Sauces



Table Spreads



Dressings and Mayo



Cheeses



OFFER ON-DEMAND FLAVOURS THROUGHOUT THE DAY

Whether it's bold flavours in the morning or sweet treats in the afternoon, today's customers are seeking unconventional pairings throughout the day. PCs from Kraft Heinz let you easily capitalize on this trend. Here are a few flavour pairings that meet today's customer preferences.

A.M.

Breakfast Egg Sandwich/Wrap



Bagel with Cream Cheese



Pancakes Crepe or Toast



P.M.

Chicken Tenders



Protein Snack



Salad



DISTRIBUTOR PARTNERS

At Foodbuy, we maintain relationships with distributors far and wide because prices and rebates are only as good as what you can access.



foodbuy.ca

Foodbuy Your Produce Partner

REGIONAL PRODUCE PROGRAM



We've Got Your Fresh Needs Covered

Foodbuy offers everyday solutions for the most challenging purchase in your kitchen—produce. Our expansive portfolio includes a fresh, seasonal mix of fruits and vegetables all backed by our commitment to provide quality, traceable products with local options. With the regional produce program, our suppliers can deliver ingredients right to your doorstep.



The Foodbuy Difference

- ▶ Direct delivery
- ▶ All suppliers meet Global Food Safety Initiative (GFSI) certification requirements
- ▶ Food traceability from field to fork
- ▶ Locally grown options as season permits
- ▶ Freshcut value add options, where available
- ▶ Coming soon - Weekly market updates available on Foodbuy's Member Portal



Regional DSD Produce Suppliers



Please contact your Foodbuy Account Manager for more information.





Partner with us to turn your purchases into profit

OUR MISSION

We are devoted to helping both our members and suppliers grow by delivering the highest level of customer value and experience through innovative, flexible procurement solutions.



Top preferred SKU listings

Foodbuy has numerous partnerships with suppliers that can take care of all your business needs from tee to table. We've put together these lists based on top quality ratings and highest rebates. Reach out to your Foodbuy/ClubProcure rep with any questions and to see how much you can save.



BREAKFAST

SCC	BRAND	ITEM	GFS DIN	SYSKO
10059608002449	Oakrun	English Muffin/Regular 6/12 Ct	1038549	5415122
10057483590402	Bridor	Chocolatine RTB Butter 60/80 Gr	1439122	5458013
10057483591034	Bridor	Croissant Perfect RTB Butter 80/78 Gr	1236526	2586970
10057483524346	Bridor	Danish Cherry Greek Yogurt RTB Butter 60/115 Gr	1244662	2800676
10057483527064	Bridor	Danish Chocolate Avalanche RTB Butter 70/115 Gr	1375336	5422041
10057483524377	Bridor	Danish Mini Assorted 80/45 Gr	1245714	2759104
10065651002930	Burnbrae	Egg Hard Cooked Peeled 12/1 Dz	81868	2679918
10620868163012	GFS	Egg Hard Cooked Peeled Pillow Pack 12/1 Dz	1069001	
10065651000370	Prestige	Egg Liquid Whole Egg Ultra 12/1 Kg	11868	1197775
10065651000332	Prestige	Egg Scramble Blend W/ Milk Bib 6/2 Kg	1315709	2676401
734730613307	Wholesome Farms Impe	Egg Shell Large Free Run 1/15 Dz		4909709
10620868359095	GFS	Egg Whole Liquid 12/1 Kg	1009429	
10065651023416	Burnbrae Farms	Sandwich Breakfast Egg and Cheese		5591373
10065651023423	Burnbrae Farms	Sandwich Breakfast Egg, Cheese and Bacon		5591365
10065651023430	Burnbrae Farms	Sandwich Breakfast Egg, Ham and Cheese		5591351
10056800863847	Danone	Danone Creamy Vanilla 1.6%	1448691	
10056800098294	Activia	Yogurt Danone Activia Vanilla 6/650 Gr	1033334	8474108
10626027814023	Earths Own	Beverage RTU Oat Unsweetened UHT 12/946 Ml	1330551	5077716
10073334071203	Vanderpols	Egg Wrap Breakfast Meat Lovers 24/24 Ct		2809869
10061028100247	Gay Lea	Cream 35% 12/1 Lt	1072554	6714497
10061028100193	Gay Lea	Milk 2% 12/1 Lt	1072540	2785020
10068100015314	Philadelphia	Cream Cheese 6/1.5 Kg	269258	2262079
68100015324	Philadelphia	Cream Cheese Deli 1/3 Kg	1539258	
55577005682	Quaker	Batter Muffin Banana 1/15 Lb	849958	2861870
55577005330	Quaker	Batter Muffin Blueberry 1/8 Lb	559958	2712560
55577005712	Quaker	Batter Muffin Carrot 1/15 Lb	1079981	2861862
55577005415	Quaker	Batter Muffin Carrot 1/8 Lb	579958	2712503
55577005699	Quaker	Batter Muffin Chunks O'Chocolate 1/13.5 Lb	869958	2862225
55577005392	Quaker	Batter Muffin Chunks O'Chocolate 1/8 Lb	549958	2712545
55577006771	Quaker	Batter Muffin Coffee Caramel Swirl 1/8 Lb	2291646	4778593
68700102554	Dairyland	Milk 2% Crate 4/4 Lt	9203005	2822773
68700102769	M2Go	Milk Chocolate 6/473 Ml	1288974	4109080
68700039027	Dairyland	Yogurt Mix California 8/2 Lt 8/1.94 Kg	3326007	2792523
68700030109	Natures Treat	Yogurt Plain 1/4 Kg	1117731	2745925
70068594602054	Snowcrest	Strawberry Whole IQF 2/2.5 Kg	3039307	3345626



Serving up innovative, high quality cost effective egg products for over 75 years.

CONDIMENTS / SAUCES

SCC	BRAND	ITEM	GFS DIN	SYSCO
10068100444084	Kraft	Dressing Balsamic Vinaigrette 2/3.78 Lt	2493209	7691074
10068100442592	Kraft	Dressing Salad Caesar Creamy 2/3.78 Lt	1358858	7689557
10057000033245	Heinz	Ketchup Mega Red Plastic 6/2.84 Lt	1017164	7477367
10057000243750	Heinz	Ketchup Upside Down 24/375 MI	2486906	3498177
68100898224	RSVP	Mayonnaise 1/16 Lt	1160106	2922292
10057000015999	Heinz	Mustard upside Down Bottle 375ml x 24	1124339	7831463
10057000017856	Heinz	Relish Sweet Squeeze Upside Down 12/375 MI	1196396	1151269
10057000829848	Lea & Perrins	Sauce Worcestershire 5 Oz 12/142 MI	1107330	4716204
10041565341709	Pace	Salsa Medium Thick & Chunky 4/3.8 Lt	1038931	2440220
10620868178757	Pepper Mill	Dressing Ranch Buttermilk 2/3.78 Lt	1310830	
74865619134	Sysco Imperial	Ketchup Vol Pack 1/11.5 Lt		3281904
10067200007595	Saucemaker	Sauce Chili Sweet 2/3.7 Lt	233778	72595
20064757437254	Golden Dragon	Sauce Plum Chinese 2/4 Lt	2577005	
30062415512074	Stirling	Butter Ball 60 Lb 6/8 Kg	6357826	2793610
10062287052346	Renee's	Dressing Caesar 2/3.78 Lt	1315626	4705572
10057000023246	Heinz	Ketchup Bottled Big Red 2/2 84 Lt	3469307	230383
10057000038523	Heinz	Ketchup Cryovac 2/6 Lt	2401605	2235356
10057000003248	Heinz	Ketchup Standard Tin 6/2.84 Lt	39058	2234094
10057000205758	Heinz	Ketchup Upside Down Plastic 20/575 MI	1079491	7067137
10057000003323	Heinz	Ketchup Vol Pack 1/11.35 Lt	59058	2233948
10060730403608	Richardson	Sauce BBQ Forty Creek 2/4 Lt	1143405	8310654
10068100443681	Kraft	Dressing Gourmet Garlic Lover's Caesar 2/3.78 Lt	3517747	7692304
10068100478928	Kraft	BBQ Sauce Original 3.78L x 2	3517067	65219
10066200030858	La Grille	Spice Montreal Steak 1/3.4 Kg	853608	9591660
65000434132	Stouffer's	Sauce Demi Glace Classic 6/1.8 Kg	1092669	9929969
10063600003557	Select	Sauce BBQ 2/4 Lt	6954836	
10773200128672	Summer Fresh	Dip Hummus Classic 2/2 Kg	1311150	4091413
5620095121	French's	Ketchup Squeeze Upside Down 12/500 MI	1281232	3807858
10041500747467	Frank's	Sauce Red Hot Original 4/3.8 Lt	1109428	2328995
10063350061838	Hellmann's	Dressing Mayonnaise 2/4 Lt	43458	2388726
10063350202569	Hellmann's	Dressing Ranch Creamy 2/3.78 Lt	26808	802993
10063350061814	Hellmann's	Mayonnaise 1/20 Lt	63458	2389450
10068400550829	Hellmann's	Mayonnaise Real Big Squeeze 8/340 MI	1280197	3921697
10063350387235	Knorr	Poutine Gluten Free Instant 6/430 Gr	1253421	2967564
62802305615	Olde Style	Sauce Plum 100/28 Gr	2114605	2665826



Our selected top SKUs give you some of the highest rebates possible.


HALFWAY HOUSE


SCC	BRAND	ITEM	GFS DIN	SYSCO
628622101341	Ardent Mills	Flour Pizza Italian Style 1/20 Kg	1213510	1922867
10062942013408	Chapman's	Frozen Yogurt Portion Puck Vanilla 60/150 MI	1182189	530846
61853924295	Olymel	Pork Bacon Sliced Center Cut 16/18 Ct Applewood Smoked 1/5 Kg	1228753	1724895
90065137513642	Olymel	Turkey Breast Roasted Smoked 2/3-3.5 Kg	1032313	358226
48769888095	Joseph's	Pasta Ravioli Butternut Squash 2/1 Kg	1336730	5116247
48769888125	Joseph's	Pasta Ravioli Mushroom Roasted 2/1.36 Kg	1336734	5116286
64100720442	Zesta	Cracker Salted 500/6 Gr	1205936	1504871
62000424590	Maple Leaf	Deli Ham Sliced Black Forest Old Fashioned Smoked 6/500 Gr 1/3 Kg	1044479	6226478
10063100214408	Maple Leaf	Deli Ham Sliced Smoked Black Forest 2/3 Oz 3/1 Kg	1431087	2750594
10063100213340	Sure-Slice	Turkey Breast Roast .5 Oz Sliced 3/1 Kg	1122594	2672855
62000426846	Mainstreet Deli	Turkey Sliced Smoked 6/500 Gr 0006200426846	1392072	5033711
55773002911	McCain	Cauliflower Bite Battered Frozen 6/2 Lb	1319412	4789675
10055773823124	McCain	Onion Ring Beefeater 1/4 Kg	5083268	2575462
55773004618	McCain	Potato Chip British Pub Style 7/16 In 6/4 Lb	1410819	5520980
10055773043126	McCain	Potato French Fry 7/16 Illusion Sk/ 6/2.04 Kg	1780079	1852342
10055773011125	McCain	Potato French Fry 9/32 In Straight Cut 6/4.5 Lb	1810009	391672
10055773025757	McCain	Potato French Fry Gold'n Crisp 3/8 In 6/4.5 Lb	1013764	6276877
10055773043171	McCain	Potato French Fry Illusion Prem. Coated 3/8 In Skin-On 6/5 Lb	1007059	5041478
10055773024125	Redstone Canyon	Potato French Fry Spiral Spicy Coated 6/4 Lb	923268	2575470
10055773025726	McCain	Potato Gold'n Crisp Straight Cut 5/16 Skin-on 6/4.5 Lb	203268	2575520
10055773024408	McCain	Potato Savory Herb Diced 6/5 Lb	783268	2572352
10055773973935	McCain	Potato Sweet 7/16 Plank Cut Harvest Splendor Plank 6/2.5 Lb	1117721	7750306
10055773973911	McCain	Potato Sweet French Fry 5/16 Harvest 6/2.5 Lb	1122171	374983
10031200445589	Ocean Spray	Craisins Cranberries Sweet Dried 2/1.36 Kg	1037154	6343907
60243014967	Sunrich	Salad Fruit 3/4 No Grape No Preservative 1/8 Lb		5038334
60629307070817	The Little Potato Company	Potato Baby Red Yellow Purple 1/25 Lb	1405405	1858224
60629307070114	The Little Potato Company	Potato Baby Yellow Gourmet Size C 1/25 Lb	1004542	8397085
50629307100715	The Little Potato Company	Potato Fingerling 1/12 Lb	4212027	3857786



BUM
COMMERCIAL FURNITURE
OUTDOOR + INDOOR

High quality, indoor and outdoor, commercial grade furniture



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New, innovative, high-quality uniforms at competitive prices

PORTIONS

SCC	BRAND	ITEM	GFS DIN	SYSKO
68100898170	Kraft	Honey Liquid 140/14 Gr	1286305	4000044
10057000003316	Heinz	Ketchup Individual PC 8 MI 1/1000 Ct	1128527	2921708
68100897586	Kraft	Mayonnaise Real PC Pouch 210/12 MI	1281339	3898362
10057000009943	Heinz	Mustard PC 500/6 MI	2384605	2234995
68100898187	Kraft	Peanut Butter 200/18 Gr	1286307	2265999
68100897883	Kraft	Pure Blueberry Jam 140/10 MI 140/14 Gr	1282662	3930167
68100897814	Kraft	Pure Red Raspbry Jam 200/16 MI 200/22 Gr	1109258	2267128
68100897890	Kraft	Pure Strawberry Jam 140/10 MI 140/14 Gr	1282484	3929922
10057000008601	Heinz	Relish PC 500/8 MI	2385605	2915056
10056800617235	Activia	Yogurt Drink Probiotic Smooth Berry 8/190 MI	1407843	5515204
10056800612285	Oikos	Yogurt Greek Field Berries, Oats and Seeds 8/190 Gr		5548294
10056800554158	Oikos 2%	Yogurt Greek Strawberry 6/4/100 Gr	1208582	731261
10056800513940	Activia	Yogurt Strawberry/Raspberry/Peach/Blueberry 48/100 Gr	1371164	5413028
10056800297857	Activia Toppers	Yogurt Vanilla Oat Almond Pumpkin Seed Cranberry 4/3/150 Gr	1341159	5123108
66013530101	MacKenzie	Butter Whipped Pot 600/4.5 Gr	1199485	
64100109490	Kellogg's	Cereal Assorted Individuals 70/30 Gr	1264782	3310750
64100130333	Kellogg's	Cereal in A Cup Assorted 4 Flavour 5/12/51 Gr	1361334	5376191
10066096333054	Lactantia	Lactantia Coloured Margarine Minicups 1 x 3.90 kg (600 count)	2402306	2819514
20068200552075	Lactantia	Milkette 2% 9 MI 2/160/9 MI	1259740	
10050000461308	Coffee-Mate	Creamer Non Dairy Original Liquid PC 180/11 MI	1123278	7866328
62847406322	Redpath	Sugar Packet 2000/3.5 Gr	1204573	1915518
62847405608	Redpath	Sugar Raw 3.5 Gr Individual 1/1000 Ct	1228289	1915497
51500035603	Dickinson	Pure Maple Syrup Glass Jar 72/35 MI	1582166	598433
10044800298103	Sweet'N Low	Sugar Substitute Pink Portion 8 Gr 3/1000 Ct	1108312	2365126
44800297048	Sugar In The Raw	Sugar Turbinado In The Raw 5 Gr 1/1000 Ct	1225924	2579054
10605021971833	Sugar Twin	Sugar Substitute Original .8 Gr 3/1000 Ct	2984605	1522335

CHEESE

SCC	BRAND	ITEM	GFS DIN	SYSKO
90059441181253	Castello	Cheese Blue Traditional Wheel 1/3 Kg	1184111	601466
10059441001135	Tre Stella	Cheese Bocconcini Medium 1/2 Kg	3201607	2767556
10060466966019	Castello	Cheese Brie Danish 12/125 Gr	1184129	601532
10059441003566	Tre Stella	Cheese Mozzarella Bocconcini Mini 1/3 Kg	8708605	5527833
734730077369	Mks Cls	Cheese Feta Hard Canadian 1/3 Kg		3483989
10068200960774	Galbani	Cheese Asiago Parmesan Romano Shaved 2/1 Kg	1345202	5205473
90069143411336	Saputo	Cheese Brie Square Food Service 1/1.5 Kg	1096351	746420
69143101135	Alexis De Portneuf	Cheese Cater Box Domestic Specialty 1/1.02 Kg	1359650	5360397
10734730086788	Block & Barrel Imperial	Cheese Goat Milk Original 2/1 Kg		4628830



Saputo

High quality, superior dairy products with outstanding flavour.

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Our selected top SKUs give you some of the highest rebates possible.

BREADS

SCC	BRAND	ITEM	GFS DIN	SYSKO
20628553021637	Ace Bakery	Roll Ciabatta Piccola 45/100 Gr	1151023	99883
734730694382	Bakersource Classic	Bread White Sliced 16/675 Gr		5418148
734730694429	Bakersource Classic	Bread White Sliced Thick T&S 16/675 Gr		5418185
620868092339	GFS	Bread White Texas Sliced 16/675 Gr 19122	1099042	
620868092384	GFS	Bread Whole Wheat Sliced 16/675 Gr	1099033	
620868092360	GFS	Bread Whole Wheat Texas Sliced 16/675 Gr	1098659	
620868513728	GFS	Bun Hot Dog T&S 6.5 In 96/12/8 Ct 23659	5137216	
734730694351	Bakersource Classic	Bun Hot Dog T&S 96/70 Gr		5418118
620868495550	GFS	Panini Roll 65/105 Gr	453188	5418122
734730660493	Casa Solana	Tortilla Flour 12" White 10/12 Ct		5268552
49800131620	Rich's	Flatbread Oval 12X5" 48/136 Gr	1222373	2373987
49800350861	Rich's	Pizza Crust 16" Sheeted 20/26 Oz	7409346	
10774034340001	Backerhaus Veit	Bread Bun Potato Bistro Sliced 72/12 Ct	1294029	4724922
10774034310004	Backerhaus Veit	Bread Bun Potato Scallion Gourmet Sod Thaw/Serve 72/85 Gr	1278112	1465832
10774034211288	Backerhaus Veit	Bread Panini Marble Sliced 10/1000 Gr	5923206	
10774034106003	Backerhaus Veit	Bread Sourdough Panini Half Sliced T/S Frozen 20/500 Gr	1228793	2803437
10774034917517	Backerhaus	Pretzel Stick Large 7X2.5 65/150 Gr	5916016	
10057483526463	Bridor	Baguette Artisan Simply 16/350 Gr	1334142	4969602
10831604005972	Bridor	Bread Ciabatta Bigfoot 15.9 Oz 20/450 Gr	1158780	7406859
10057483525664	Bridor	Bun Burger Brioche Style Sliced 48/70 Gr	1259544	3267734
10831604008799	Au Pain Dore	Bun Slider Authentic Brioche 192/25 Gr	1086592	8615720
20628553012918	Ace Bakery	Baguette Bread Demi 45/140 Gr	1364456	5484605
20628553021576	Ace Bakery	Bread Ciabatta Cluster 45/140 Gr	1151020	8188403
20628553013113	Ace Bakery	Bun Burger Classic 4 In 48/80 Gr	1257551	3156470

Creating and delivering the highest quality and best tasting baked goods around.

MEATS

SCC	BRAND	ITEM	GFS DIN	SYSKO
852629004996	Beyond Meat	Vegetarian Burger Patty Meat 40/4 Oz	1333355	4826164
734730288147	Fire River Farms Imperial	Beef Burger Patty Prime Rib 6.2 Oz 1/9 Kg		424921
10063351016561	Cardinal	Beef Burger Patty Sirloin 6 Oz Butcher 30/170 Gr	1178713	457154
30059371788162	Ocean Jewel	Shrimp Raw Breaded Coconut 21-25 Ct China 5/2/1 Lb	1258109	2241192
10065137526943	Olymel	Chicken Breast Thunder Crunchy 1/4 Kg	1667389	9663535
10065137507836	Galco	Chicken Filet Finger Breaded Love Me Tender 90 Ct 1/4 Kg	1429499	2707727
10065137535334	Olymel	Chicken Finger Crunchy Breaded 1/4 Kg	1125742	7882083
10065137683288	Galco	Chicken Wing Dusted FC 1/4 Kg	1120214	7603547
90065137514236	Flamingo	Turkey Breast Skinless Boneless Split 1/10 Kg	1002010	155903
10065137556209	Flamingo	Chicken Breast Grill FC 35/113 Gr	1003016	317800
10073538256437	Icelandic	Haddock Fillet Battered Big Bob 8.5 Oz 1/4.54 Kg	8729205	6206609
10061763054522	High Liner	Haddock Breaded Captain's Pub Cut - Battered 8oz 1/4.54 Kg	1108186	7509379
10062000416110	Schneiders	Beef Burger Patty 5 Oz Angus FC 1/4.54 Kg	1079154	6866919
620868419662	GFS	Chicken Breast 5-6 Oz B/S Natural Fresh 1/4 Kg	1029006	
734730303239	Sysco Classic	Chicken Breast 5-6 Oz Wet Chilled 1/5 Kg		669479
10062000419722	Maple Leaf	Chicken Breast B/S 5-6 Oz Fresh 1/5 Kg	1327112	
10063100642997	Maple Leaf	Chicken Wing Zinger FC Frzn 2/2 Kg	1306439	2706562
10064875715114	Shopsy's	Hot Dog All Meat Beef & Chicken 7" 4 Lb Regular 2 2.72 Kg	79878	2673077
10064875715107	Shopsy's	Hot Dog All Meat Beef & Chicken 7" Jumbo 5:1 Regular 2/2.72 Kg	67976	234351
62000136684	Schneiders	Hot Dog Beef & Chicken 7" 4 Lb Roller Grill 1/5.45 Kg	1110160	2757086
62000136769	Schneiders	Hot Dog Beef & Chicken Roller Grill 7" 5:1 1/5.44 Kg	1361508	2667863
10063100715363	Shopsy's	Hot Dog Beef 7" Jumbo 5 Lb All Beef 2/2.72 Kg	3397287	2672350
62000119403	Schneiders	Hot Dog Beef All Beef 7" 5X1 2/2.72 Kg	1751508	2754737
63100136055	Maple Leaf	Hot Dog Beef Weiner Natural & 7" 5 Lb Roller Grill 1/2.72 Kg	1268799	3561345
59620184652	Olympic	Hot Dog Pork Chicken & Beef Regular 100 Gr 6" 1/2.04 Kg	1177243	8108037
63100336868	JM Schneider	Sausage Italian Hot 7" Cart Style 1/6.7 Kg	1211673	1850136
62000631851	Schneiders	Sausage Italian Skinless Roller Grill 7" 1/5.44 Kg	30490	5800081
62000242286	Schneiders	Sausage Link Farmer Raw Frozen 1/5 Kg	1135058	2668747
62000252568	Schneiders	Sausage Pork Smokie W/Cheddar 7" Frozen 2/2.72 Kg	1033420	5414150
20066942199008	Admiral	Salmon Sockeye 24/418 Gr	1070606	2771947
20066942400241	Admiral	Tuna Canned Albacore Solid White 6/1.88 Kg	1050323	2766855

DESSERTS

SCC	BRAND	ITEM	GFS DIN	SYSKO
10013087531999	Sweet Discovery	Dough Cookie Variety Pack 320/1 Oz	39140	1667252
10063211184638	Pepperidge Farm	Pastry Puff Sheets 20/12.35 Oz	8561805	7138342
10063200000000	Pepperidge Farm	Pastry Puff Sheets 20/12.35 Oz	1084761	2485514
734730020495	Block & Barrel Classic	Dough Cookie Chocolate Chip Can 128/56 Gr		7647431
734730020624	Block & Barrel Classic	Dough Cookie Oatmeal Raisin Can 128/56 Gr		48413
10062942011558	Chapman's	Ice Cream Original French Vanilla 1/11.4 Lt	1036951	7493251
10062942010018	Chapman's	Ice Cream Original Vanilla 1/11.4 Lt	3539647	319657
10062942010872	Chapman's	Ice Cream Thermal Cup Vanilla 2/12/115 MI	2050446	317602
10062942010889	Chapman's	Ice Cream Thermal Cups Chocolate 2/12/115 MI	1126645	318303
10062942010933	Chapman's	Sorbet Thermal Cup Orange 2/12/115 MI	1896856	318279
687415805002	Apple Valley	Pie Shell Deep 5 In 2 Oz 120/57 Gr	26599	404988
700998805310	Schulstad	Dough Danish Mini Assorted 120/1.5 Oz	1061850	2437176
10775313003112	Pfalzgraf	Cheesecake NY Precut 10 In 16 Slice 2/1 Ea	7812746	398420
55577005675	Quaker	Mix Muffin Blueberry 1/13.5 Lb	829958	2862159
10032100089248	Chef Pierre	Demi Danish Variety Pack 50/1.3 oz	9116806	2249365
10032100080788	Sara Lee	Pre-sliced NY Style Cheesecake 4/16 slice	5004805	1011576
10032100092736	Chef Pierre	Pie Pecan 10 In Baked 6/36 Oz	1083008	1020726
10032100092811	Chef Pierre	Pie Pumpkin Baked 10 In 6/43 Oz	8142376	1084383
10770118012413	Original Cakerie	Cake Toffee Sticky Pudding 2/140 Oz	1126131	7900741
10770118012048	Original Cakerie	Dessert Bar Nanaimo Scored 2/100 Oz	1174120	295459

BEVERAGES

SCC	BRAND	ITEM	GFS DIN	SYSKO
10058056500149	Fairlee Nature's Best	Juice Apple From Concentrate Tetra Slim 12/1Lt	27116	2907889
10067311010248	Oasis	Juice Apple Plastic 24/300 ML	3115178	386862
10067311896101	Fairlee Nature's Best	Juice Apple Silver Bullet 6/1.89 Lt	1425342	4196523
10067311010293	Oasis	Juice Apple Tetra Pack 30/200 MI	6032205	
10067311031335	Oasis	Juice Grapefruit Ruby Red 12/960 MI	1332926	5057628
10067311185205	Oasis	Juice Orange No Pulp NFC 8/1.5 Lt	1411548	5526171
67311020271	Oasis	Juice Orange Plastic Bottle 24/300 MI	1081641	7137490
10067311896200	Fairlee Nature's Best	Juice Orange Silver Bullet 6/1.89 Lt	2646366	4196564
10067311020339	Oasis	Juice Orange Tetra 12/960 MI	205178	621599
10058056500118	Fairlee Nature's Best	Juice Orange Tetra Slim 12/1 Lt	27117	2907939
10067311028335	Oasis	Juice Pineapple Tetra 12/960 MI	1073369	621458
10067311241215	Oasis	Juice Ruby Red Grapefruit 24/300 MI	1357913	5361826
10067311041297	Oasis	Juice Tropical Passion Tetra Pack 30/200 MI	8410605	
10065250008180	Dole	Juice Pineapple Unsweetened 12/1.36 Lt	3121017	2435717
671785501800	Eska	Water Spring Natural PET 24/500 MI		
10057000003279	Heinz	Juice Tomato 24/284 MI	3121177	2235166
10060731100605	Mother Parker's	Coffee 100% Columbian 64/2 Oz	3958177	559518
10060731100339	Mother Parker's	Coffee Regular Ground Exclusive 18 /6 Oz 1/6.75 Lb	1041661	292599
74780000338	Perrier	Water Carbonated Spring -Glass Bottle - 6/4pk 330ml	8260605	2514016
74780000710	Perrier	Water Carbonated Spring Water Plastic 24/500 MI	1089563	304717
74780000253	Perrier	Water Mineral Carbonated Natural Spring -Glass 12/750ml	6029878	
68274000140	Nestle Pure Life	Water Natural Spring Water 24/500 MI	1349632	9099037
41508800822	San Pellegrino	Water Sparkling Mineral Water - Glass Bottle - 12/750 MI	1035763	4178400
41508963848	San Pellegrino	Water Sparkling Natural Mineral Glass 4/6/250 MI	8352005	
10031200445176	Ocean Spray	Juice Drink Cranberry Cocktail 8/1.77 Lt	1166981	453423
55577920930	Gatorade G2	Gatorade G2 Fruit Punch 2/12/591 MI	1162694	6888883
55577920947	Gatorade G2	Gatorade G2 Grape 12/591 MI	1162697	7673470
16600120024	Schweppes	Ginger Ale 12/355 MI	1202110	754168
69000011287	Diet Pepsi	Pepsi Diet 24/591 MI	1094909	695387
16600100026	Schweppes	Tonic (64656) 12/355 MI	2302405	4218822
180854000101	Red Bull	Drink Energy Original 24/250 MI	1118813	2958181
10025500622054	Folgers	Coffee Folgers 100% Columbian 2/2 Lt	1235828	2216038
10048500017880	Tropicana	Juice Apple 100% 12/355 MI	27214	6071581
10048500017873	Tropicana	Juice Orange Homestyle W/ Pulp 12/355 MI	27242	6026395
10048500017859	Tropicana	Juice Orange Pure No Pulp Original 12/355 MI	27212	6026381
10048500009144	Tropicana	Juice Orange Pure Premium Original W/O Pulp 4/3.78 Lt	1140418	1976966



Raw, organic juices using the highest quality ingredients

COFFEE / TEA

SCC	BRAND	ITEM	GFS DIN	SYSKO
10816932200305	Martinson	Coffee Capsule Breakfast Blend 4/24 Ct	1224868	1789090
10060731230937	Martinson	Coffee Pod Dark Roast 1/100 Ct	1267024	3469230
10060731230951	Mother Parker's	Coffee Pod Decaf 1/100 Ct	1267051	3469212
30794522200703	Tazo	Tea Awake English Breakfast Fb 6/24 Ct	1015212	6067938
10068400022173	Red Rose	Tea Bag Orange Pekoe 4 Star 1 Cup Envelopes 10/100 Ct	1106976	2559086
10041000006019	Lipton	Tea Chamomile Herbal 6/28 Ct	1360545	9903883
10041000001168	Lipton	Tea English Breakfast 6/28 Ct	36756	2562684
10041000206655	Lipton	Tea Green 100% Natural 6/28 Ct	1176822	12100

DAIRY / CREAMS

SCC	BRAND	ITEM	GFS DIN	SYSKO
10068200201501	Beatrice	Buttermilk 1% 16/946 MI	1254420	
10068200511143	Lactantia	Cream Half & Half 10% 16/1 Lt	1155031	8620200
20068200200907	Beatrice	Milk 1% Chocolate 48/237 MI	1253703	3097415
10065700100273	Beatrice	Milk 2% Part Skim Jug 4/4 Lt	9235605	5331228
10068200100262	Beatrice	Milk 2% 16/1 Lt		
10068200200924	Beatrice	Milk ESL Chocolate Corrugate 24/237 MI	1253705	
10065700100297	Beatrice	Milk Skim Jug 4/4 Lt	1330593	
20068200511065	Lactantia	Whipping Cream 35% OW 16/1 Lt	1155810	8620348
68700103629	Dairyland	Cream Half & Half 10% 16/946 MI	1433948	5573254
68700148002	Dairyland	Cream Half & Half 10% 4/4/1 Lt	1108114	2745073
68700012518	Dairyland	Cream Whipping 36% 16/1 Lt	1108055	1949575
68700103681	Dairyland	Cream Whipping 36% 16/946 MI	1433951	5573278
65900102575	Dairyland	Milk 2% 48/237 MI	1246294	
68700100611	Dairyland	Milk Chocolate 1% 48/237 MI 131060	1246291	
68700102578	Dairyland	Milk Homogenized 4/4 Lt	8191057	2822658
68700102585	Dairyland	Milk Skim Jug 4/4 Lt	8193717	171058
68700026096	Dairyland	Sour Cream 14% 1/4 Lt 1/3.89 Kg 165340	1243337	2745107
68700260902	Dairyland	Sour Cream 14% Baker 1/4 Lt 1/3.89 Kg	1243336	2780827
66013141802	Gaylea	Sour Cream 14% Mf 1/4 Lt 1/3.89 Kg	1250131	1184383



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SNACKING

SCC	BRAND	ITEM	GFS DIN	SYSCO
722252124227	Clif Bar	Bar Energy Chocolate Almond Fudge 12/68 Gr	3506307	2209369
722252616425	Builder's	Bar Protein Chocolate 12/68 Gr	1280991	1468026
10055653672903	Breton	Cracker Original Four 6/4/225 Gr	1300318	4448953
55577252017	Quaker	Bar Chewy Chocolate Chip 36/26 Gr	1255047	3183500
60410221358	Ruffles	Chip Potato All Dressed 48/40 Gr	1144950	8426365
60410221433	Lay's	Chip Potato BBQ 40/40 Gr	1145222	8426340
60410221242	Miss Vickie's	Chip Potato Jalapeno 40/40 Gr	1144955	8428970
60410221402	Lay's	Chip Potato Ketchup 40/40 Gr	1145145	8426274
60410221259	Miss Vickie's	Chip Potato Original 40/40 Gr	1144954	8428944
60410221389	Lay's	Chip Potato Regular 40/40 Gr	1145178	8426332
60410265673	Lay's	Chip Potato Regular Bulk 4/515 Gr	5212716	4897270
60410221372	Lay's	Chip Potato Salt & Vinegar 40/40 Gr	1144959	8426359
60410221273	Miss Vickie's	Chip Potato Sea Salt & Malt Vinegar 40/40 Gr	1144952	8428956
60410221280	Miss Vickie's	Chip Potato Sweet Chili & Sour Cream 40/40 Gr	1144953	8428961
60410049518	Frito Lay	Chip Ruffles Sour Cream 16/200 Gr		5462086
60410271957	Doritos	Chip Tortilla Nacho Cheese 48/45 Gr	1075670	6879920
60410042366	Frito Lay	Chip Variety Dorito /Lay's /Ruffles 36/45 Gr	1144941	5394642
60410204559	Smartfood	Popcorn White Cheddar 36/45 Gr	1189361	838209
60410221198	Rold Gold	Pretzel Thins 40/47 Gr	1145227	8426241
17082071279	Jack Links	Beef Jerky Original 12/80 Gr	1230529	3632447
64100853058	Pringles	Chip BBQ 12/39 Gr	1242780	2687871
64100852846	Pringles	Chip Original 12/67 Gr	1273451	2457343
64100852631	Pringles	Chip Potato Original 12/37 Gr	1215004	1952595
64100852655	Pringles	Chip Potato Sour Cream Onion Small Can 12/39 Gr	1215008	1952645
10064100389007	Kellogg's	Rice Krispie Squares Bar Regular [Retail] 12/8/22 Gr	3504837	2783983
602652172694	Kind	Snack Bar Almond Sea Salt & Dark Chocolate 6/12/40 Gr	1323200	4940991
5849642240	Snickers	Snickers Bar Regular 48/52 Gr	1213609	
58496890940	Starburst	Candy Starburst Fruit Chews Original 4/36/58 Gr	1230930	23903
73731086193	Mission	Chip Tortilla Yellow Tri Corn 6/2 lb	1071919	7105098
59800300216	Coffee Crisp	Candy Bar Coffee Crisp 4/48/50 Gr	1107412	2883759
59800218580	Kit Kat	Candy Bar Kit Kat 4 Finger 4/48/45 Gr	4923	491381
10057961017230	Sun-Rype	Bar Fruitsource Cherry Berry 50/37 Gr		5136419



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NON FOOD

SCC	BRAND	ITEM	GFS DIN	SYSCO
10776783012574	Wrap It	Film Cling All Purpose W/Cutter 17" 2500' 1/1 Ea		5676632
65506050591	Browne	Cup Stainless Sauce 2 Oz - 59 MI 12/576 Ct	3712406	8491159
65506138282	Browne & Co Ltd	Pan Fry Thermalloy Aluminum Eclipse Non-Sick 8bIn 1/1 Ea	1067724	
65506050584	Browne	Stainless Sauce Cup 1.5 Oz - 44 MI (515058) 12/1 Ea	1077880	9686643
10099511340535	Cambro	Lid Fits 2 & 4 Qt Kelly Green Square 1/1 Ea	7156207	
67220652358	Cascades Pro Select	Towel Roll Select 350 Ft Natural 12/1 Ea	1352157	4756613
620868883036	Deluxe Paper	Foil Thermo Foil 12X12 *1M 1/2000 Ct	1113569	
620868133513	Deluxe Paper	Liner Baking Parchment Silicone 16.4X24.4 In 1/1000 Ct	1165946	
10093901241990	GFS	Napkin Dinner White 2 Ply 28/100 Ct (NP528PA)	1428854	4789598
10620868106705	Array	Tissue Bath 2 Ply 500 Sheet IW 1/48 Ct (TM6130S)	1116117	
93901136336	Array	Tissue Bath Jumbo Mini White 75' 1/12 Ct (12024402)	1197232	
93901136282	Array	Towel Roll Standard Natural 700' Natural 1/6 Ct (290088)	1197237	
93901136275	Array	Towel Roll White 6/700 Ct 800' (290089)	1197233	
734730384856	Sysco Classic	Box Food Takeout Kraft #3 8.5X6.25 1/200 Ct		1576556
10626885176356	Galligreen	Box Paper Food Take Out #4 Kraft PLA Lined 1/160 Ct	1406648	5424995
10626885515063	Galligreen	Cutlery Kit Compartment Wrapped F/K/S/N 1/500 Ct	1426286	5505866
10734730593293	Sysco Classic	Glove Nitrile Foodservice Powder Free Black Large 10/100 Ct		4685614
10738101635339	Bascgard	Glove Vitriile Vinyl & Nitrile Foodservice PF LG 10/100 Ct	1415840	5484144
29419886425	Traex	Bus Box 7" Gray 1/1 Ea	1241959	
55734685016	W. Ralston	Trash Bag LoDensity Extra Strong Black 1.7 Mil 35X50 1/100 Ct	1014889	667105

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Mélange Énergie

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Montreal Spice Nuts

Noix de Cajou
Cashews

Bouchées Granola Chocolatées
Chocolate Granola Bites

Tutti Frutti

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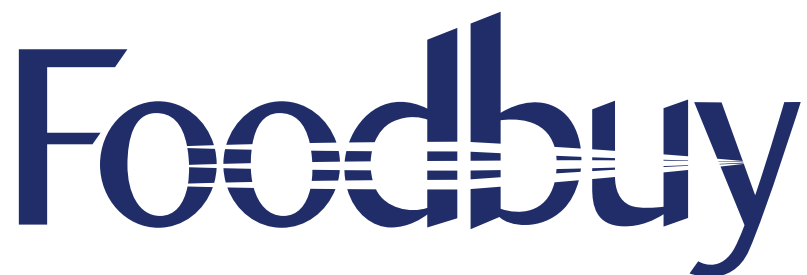
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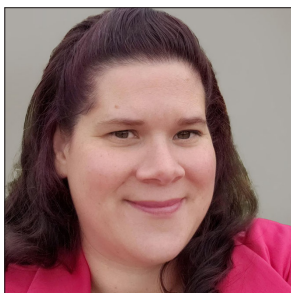


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